

和碩聯合科技股份有限公司

2018年第二季 營運說明

2018年8月9日

- 財務報告
- 營運成果

- Pegatron's statements of its current expectations are forward looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

2018年第二季合併財務報告

合併損益表

| (新台幣百萬元) | 1H2018 | | 1H2017 | | 年變化 |
|-------------|---------|-------|---------|-------|----------|
| 營業收入淨額 | 552,150 | 100% | 479,379 | 100% | 15.2% |
| 營業成本 | 534,175 | 96.7% | 456,314 | 95.2% | 17.1% |
| 營業毛利 | 17,975 | 3.3% | 23,065 | 4.8% | -22.1% |
| 營業費用 | 14,186 | 2.6% | 13,102 | 2.7% | 8.3% |
| 營業淨利 (損失) | 3,789 | 0.7% | 9,963 | 2.1% | -62.0% |
| 淨營業外收益 (損失) | 1,742 | 0.3% | 10 | 0.0% | 17320.0% |
| 兌換收益(損失) | 540 | 0.1% | (1,147) | -0.2% | -147.1% |
| 其他 | 1,202 | 0.2% | 1,157 | 0.2% | 3.9% |
| 稅前淨利 | 5,531 | 1.0% | 9,973 | 2.1% | -44.5% |
| 所得稅費用 | (851) | 0.2% | (2,134) | 0.4% | -60.1% |
| 本期淨利(淨損) | 4,680 | 0.8% | 7,839 | 1.6% | -40.3% |
| 歸屬母公司之本期淨利 | 5,012 | 0.9% | 7,319 | 1.5% | -31.5% |
| 每股盈餘 | 1.92 | | 2.84 | | -32.4% |

合併損益表 (季變化)

| (新台幣百萬元) | 2Q 2018 | | 1Q 2018 | | 季變化 | 2Q 2017 | | 年變化 |
|-------------|---------|--------|---------|-------|---------|---------|-------|--------|
| 營業收入淨額 | 271,256 | 100.0% | 280,893 | 100% | -3.4% | 240,380 | 100% | 12.8% |
| 營業成本 | 262,483 | 96.8% | 271,692 | 96.7% | -3.4% | 229,276 | 95.4% | 14.5% |
| 營業毛利 | 8,773 | 3.2% | 9,201 | 3.3% | -4.7% | 11,104 | 4.6% | -21.0% |
| 營業費用 | 7,135 | 2.6% | 7,051 | 2.5% | 1.2% | 6,718 | 2.8% | 6.2% |
| 營業淨利 (損失) | 1,638 | 0.6% | 2,150 | 0.8% | -23.8% | 4,386 | 1.8% | -62.7% |
| 淨營業外收益 (損失) | 1,605 | 0.6% | 137 | 0.0% | 1071.5% | 479 | 0.2% | 235.1% |
| 兌換收益(損失) | 1,011 | 0.4% | (471) | -0.2% | -314.6% | 134 | 0.1% | 654.5% |
| 其他 | 594 | 0.2% | 608 | 0.2% | -2.3% | 345 | 0.1% | 72.2% |
| 稅前淨利 | 3,243 | 1.2% | 2,287 | 0.8% | 41.8% | 4,865 | 2.0% | -33.3% |
| 所得稅費用 | (524) | 0.2% | (326) | 0.1% | 60.7% | (1,179) | 0.5% | -55.6% |
| 本期淨利(淨損) | 2,719 | 1.0% | 1,961 | 0.7% | 38.7% | 3,686 | 1.5% | -26.2% |
| 歸屬母公司之本期淨利 | 2,933 | 1.1% | 2,079 | 0.7% | 41.1% | 3,437 | 1.4% | -14.7% |
| 每股盈餘 | 1.12 | | 0.80 | | 40.0% | 1.34 | | -16.4% |

合併資產負債表

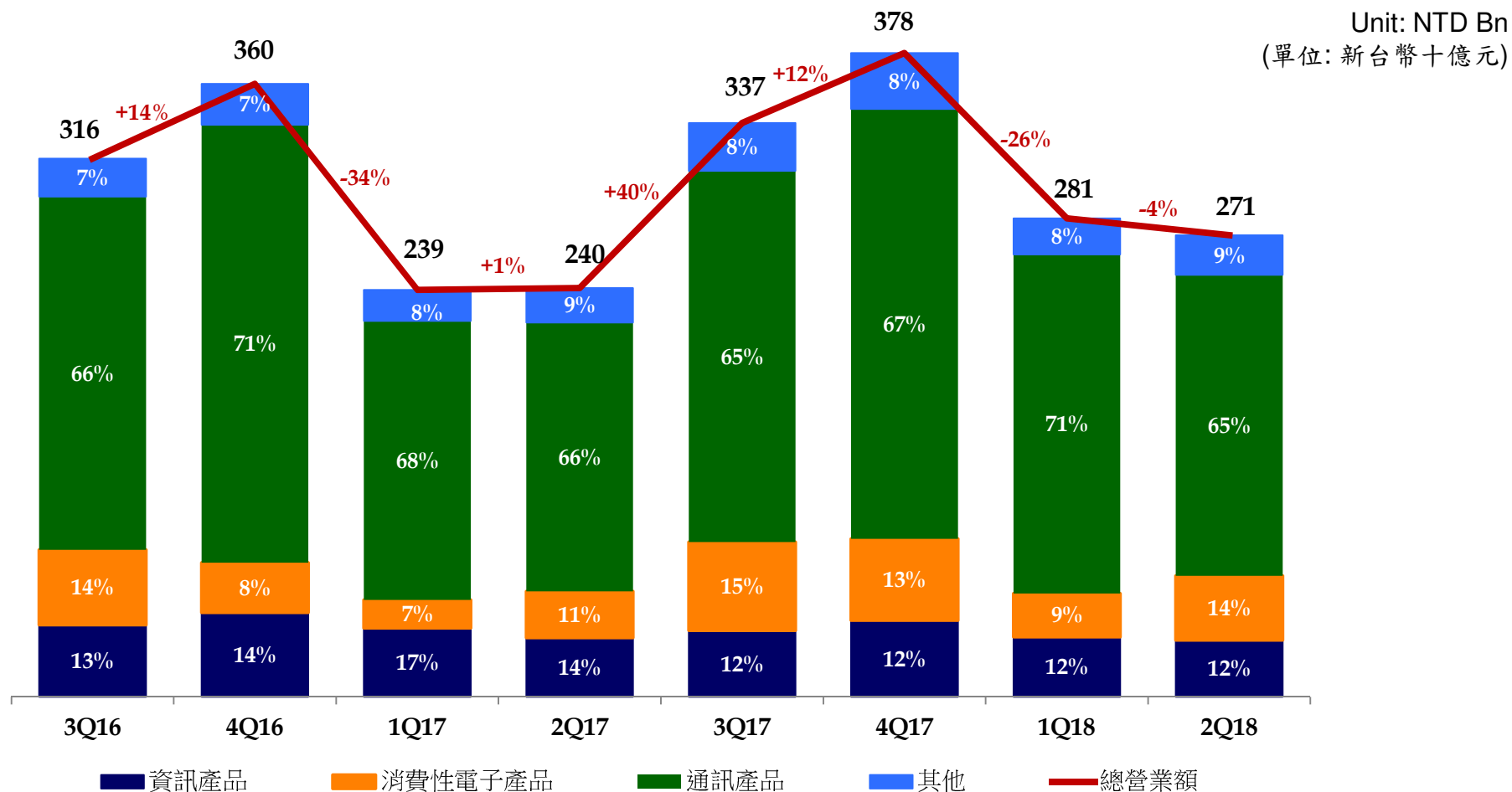
| (新台幣百萬元) | 2Q2018 | 1Q2018 | 季變化 | 2Q2017 | 年變化 |
|------------------|---------|---------|---------|---------|----------|
| 現金及約當現金 | 125,239 | 131,852 | (6,613) | 122,809 | 2,430 |
| 應收票據及帳款淨額 | 136,746 | 123,123 | 13,623 | 79,166 | 57,580 |
| 存貨淨額 | 128,554 | 116,295 | 12,259 | 92,505 | 36,049 |
| 其他流動資產 | 18,274 | 18,311 | (37) | 47,098 | (28,824) |
| 固定資產淨額 | 85,871 | 80,416 | 5,455 | 68,797 | 17,074 |
| 資產總計 | 509,912 | 484,637 | 25,275 | 425,240 | 84,672 |
| 應付票據及帳款 | 151,282 | 146,890 | 4,392 | 139,812 | 11,470 |
| 流動負債 | 302,387 | 274,296 | 28,091 | 244,705 | 57,682 |
| 負債合計 | 329,890 | 299,967 | 29,923 | 253,969 | 75,921 |
| 股東權益合計 | 180,021 | 184,670 | (4,649) | 171,271 | 8,750 |
| 負債及股東權益總計 | 509,912 | 484,637 | 25,275 | 425,240 | 84,672 |
| 流動比率 | 135% | 142% | - | 140% | - |
| 負債比率 (負債總額/資產總額) | 65% | 62% | - | 60% | - |
| 付息負債比率 | 23% | 20% | - | 11% | - |

合併現金流量表

| (新台幣百萬元) | 1H2018 | 1H2017 |
|---------------|----------|----------|
| 營業活動之淨現金流入(出) | (26,925) | 18,824 |
| 投資活動之淨現金流入(出) | (14,756) | (11,345) |
| 融資活動之淨現金流入(出) | 58,316 | 9,716 |
| 匯率影響數 | 1,160 | (3,099) |
| 本期現金及約當現金增減數 | 17,795 | 14,096 |
| 期初現金及約當現金餘額 | 107,444 | 108,713 |
| 期末現金及約當現金餘額 | 125,239 | 122,809 |
| 附註： | 1H2018 | 1H2017 |
| 折舊及攤銷費用 | 7,866 | 6,206 |

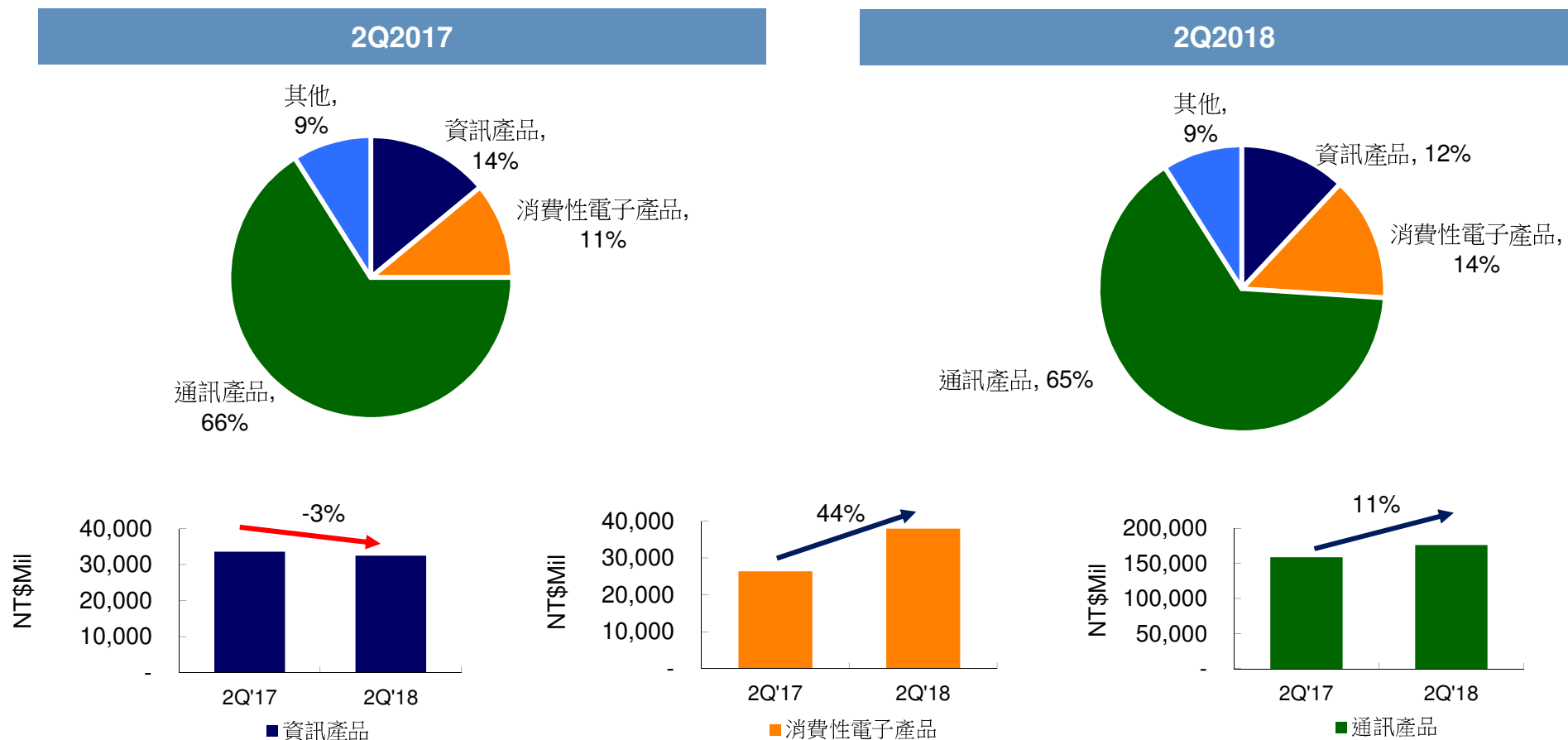
營運成果

合併營收走勢



2018年第二季合併營收為新台幣271Bn，因仍處於淡季，故較前一季下滑4%，但受惠於消費性電子產品較高的營收貢獻，其第二季合併營收金額較去年同期成長13%。

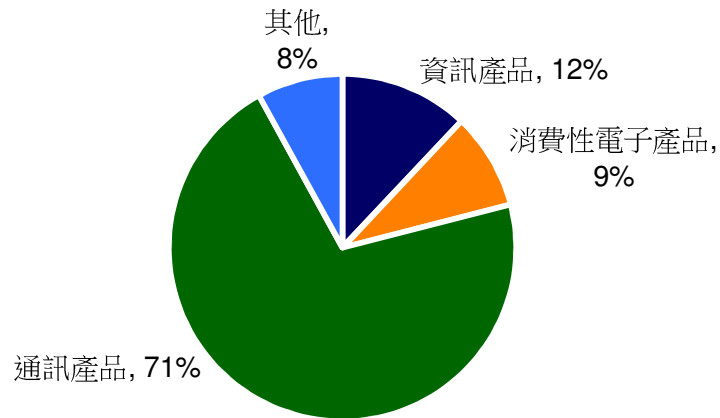
銷售分析-產品別 (年成長率)



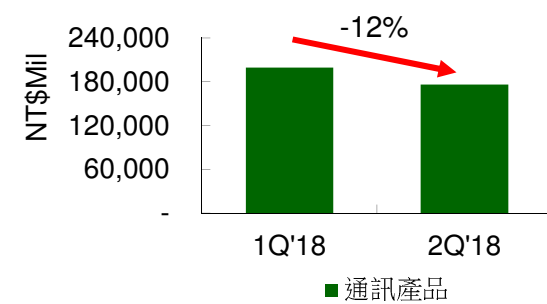
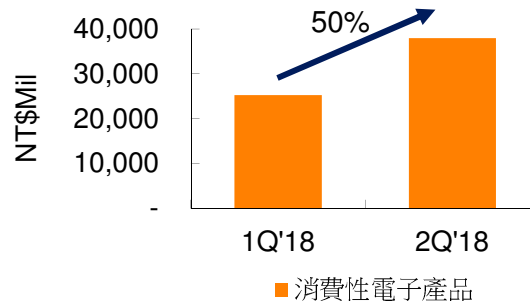
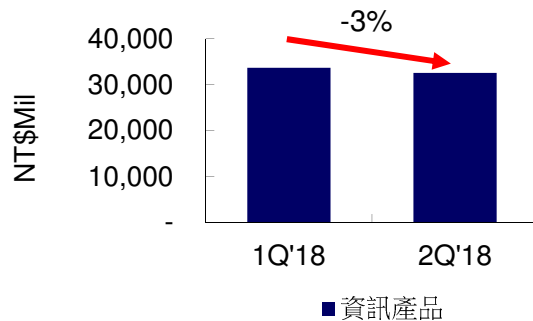
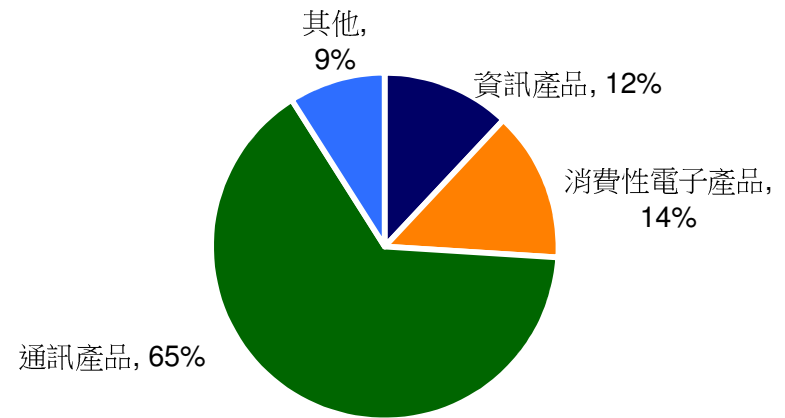
受惠於較廣之客戶組成及新產品發表，消費性電子產品之營收較去年同期成長44%。而通訊產品則因出貨量優於預期，其營收亦較去年同期成長11%。

銷售分析-產品別 (季成長率)

1Q2018



2Q2018



受惠於新產品發表及出貨，消費性電子產品之營收較上一季成長50%。而通訊產品因淡季影響，其營收較上一季下滑12%。

Q & A